

## PROGRAM SPONSORS

**Caltrans** – The Program’s primary sponsor, Caltrans provides administrative support for the program, is the central repository of program documents, and maintains the Calmentor North Region database and website.

**ACEC California** – The Redwood, North Coast and Sierra chapters of the California Member Organization of the American Council of Engineering Companies (ACEC) support and promote program implementation.

**Other Public Agencies** – Public organizations that want to encourage and support small businesses.

**Industry Partners** – Offering software discount and training to Mentor / Protégé Firms.



# Calmentor

## North Region

*Promoting Small Business Involvement in Architectural & Engineering Projects in California’s North Region*

**For additional information, please review the Program Guidelines available online:**

[www.dot.ca.gov/dist3/calmentoring/calmentor.htm](http://www.dot.ca.gov/dist3/calmentoring/calmentor.htm)

**For additional information, please contact:**

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## Don't miss your opportunity to be a part of our Mentor / Protégé Program!

- Network and partner with local firms
- Expand your business opportunities
- Achieve your full growth potential
- Attend business events focused on the transportation industry.



CALIFORNIA DEPARTMENT OF TRANSPORTATION

### DISTRICT 1

Del Norte  
Humboldt  
Lake  
Mendocino

### DISTRICT 2

Lassen  
Modoc  
Plumas  
Shasta  
Siskiyou  
Tehama  
Trinity  
Portions of Butte  
and Sierra Counties

### DISTRICT 3

Butte, Colusa  
El Dorado  
Glenn  
Nevada  
Placer  
Sacramento  
Sierra  
Sutter  
Yolo  
Yuba



The Calmentor North Region Program promotes small business participation in the Northern California (from Sacramento to the Oregon border) transportation marketplace.

### MISSION

Calmentor North Region provides a forum to foster meaningful Mentor / Protégé relationships by offering education, training and networking with the goal of increasing business opportunities within the transportation marketplace.

### GOALS AND OBJECTIVES

**Education** – Calmentor North Region, in collaboration with other entities, provides opportunities to increase member and industry capabilities through education and training.

**Mentor Recruitment** – Promote the benefit of involvement of mentor firms to increase their participation in Calmentor North Region.

**Industry Forums** – Provide an arena for the A&E community to develop business relationships that foster new opportunities for small and large firms.



Calmentor North Region connects established large business Mentor firms with aspiring small business Protégé firms in a supportive, reciprocal relationship.

### MENTORS

Mentors are established firms willing to commit time to help small firms achieve their growth potential.

### PROTÉGÉS

Protégés are small businesses seeking growth potential in the transportation marketplace.



*“The Calmentor program enabled Holdrege & Kull (H&K) to connect with and learn from experienced mentor firms, and to build relationships with representatives from Caltrans and other state and local agencies. As a result of the program, H&K teamed with Caltrop Corporation and won two Caltrans contracts for materials testing and special inspection. The program works.”*

*“Calmentor provides meaningful networking and educational opportunities for A&E firms who actively participate. Mentors and Protégés alike can establish or enhance business relationships with prospective team members, Caltrans, and other agency staff.”*

Jeff Cox, Director of Business Development / Geologist  
Holdrege & Kull - Consulting Engineers and Geologists

Eddie W. Kho, PE  
President / CEO  
Morton & Pitalo, Inc.