



California Department of Transportation
Southern California Alliance (Districts 7, 8, and 12)
Application for Mentor-Protégé Program
(For Potential Protégé only)

Business Name: MNS Engineers, Inc.
Address: 4050 Calle Real, Suite 110 Santa Barbara, CA 93110
Phone: 805-692-6921
President: James Salvito
Type of Business: Engineering Consulting

List Professional References:

Name	Telephone Number
Alan Haag, Caltrans Senior Construction Engineer	(805) 542-4680
Robert Newman, Public Works Director Santa Clarita	(661) 284-1429
Jim Kemp, Executive Director SBCAG	(805) 961-8900

1. Please list three specific goals that your firm would like to gain from participating in the program.

A thorough understanding of Caltrans District 7 accounting requirements
 Specific billing information/expectations for Caltrans District 7 On-Call contracts
 Better understanding of working with Caltrans District 7

2. Please list three items that our firm brings to the relationship

Caltrans project experience
 Teaming resources for future projects
 Opportunity to help both companies grow and improve project outreach

3. Is your firm currently SBE certified? Yes No
 4. Can your firm provide proof of current certification? Yes No
 5. If not, are you planning to be SBE certified? Yes No
 6. Has your firm worked with any of the following agencies?
 a. Caltrans Yes No
 b. LACMTA Yes No
 c. Local Agencies Yes No
 d. Other Governmental Agencies Yes No

7. How long has your firm been in business?

8. What is your average annual revenue for the past three years? \$11.5M