



California Department of Transportation
Southern California Alliance (Districts 7, 8, and 12)
Application for Mentor-Protégé Program
(For Potential Protégé only)

Business Name: VSCE INC.
Address: 827 Broadway, Suite 340, Oakland, CA 94607
Phone: 510 835-5001 Fax: 510 899-0799
President: Jesus Vargas & Frank Sana
Type of Business: Corporation

List Professional References:

Name	Telephone Number
Douglas R. Failing	213-897-0362
Richard J. Mendoza	415-740-6008
Stephen D. Hass	510-350-2330

1. **Please list three specific goals that your firm would like to gain from participating in the program.**
 - Gain experience in procuring and managing Caltrans A&E contracts as a prime.
 - Seek business opportunities in greater Southern California Region.
 - Gain experience in Caltrans accounting & contracting procedures for A&E firms.

2. **Please list three items that our firm brings to the relationship**
 - Qualified & experienced staff.
 - Proven experience in project delivery.
 - Knowledge of Caltrans standards & procedures.

3. **Is your firm currently SBE certified?** **Yes** **No**
4. **Can your firm provide proof of current certification?** **Yes** **No**
5. **If not, are you planning to be SBE certified?** **Yes** **No**
6. **Has your firm worked with any of the following agencies?**
 - a. Caltrans **Yes** **No**
 - b. LACMTA **Yes** **No**
 - c. Local Agencies **Yes** **No**
 - d. Other Governmental Agencies **Yes** **No**

7. **How long has your firm been in business?** 5 years
8. **What is your average annual revenue for the past three years?** \$ 888,814 for 2006, \$1,527,483 for 2007, and \$1,550,103 for 2008.